KEY FACTS TO EVOLVE TO A CLOUD ENVIRONMENT

Pablo Jover
Specialist Computer Centres
Specialist Computer Centres

No.1
Privately owned IT in Europe

7 000+
Employees

35+
Years of profitable track record

7
Countries

80
European cities

€2.500 Mill
Sales Turnover
Virtualization Paves the Way to a New Era in IT

Cloud Computing will transform the delivery and consumption of IT services
External and Flexible IT Services: beginning of the cloud

Cloud Computing will be customized

- Platform Outsourcing
- App Outsourcing
- Financial Services

Mainframe
- MIPs oriented services

Web
- Portals
- Mail Services
- Backup
- Security

IT & Cost Flexibility

Cloud
- SaaS
- IaaS
- PaaS
Cloud Services for customers

“IaaS”
Infrastructure-as-a-Service
run

“PaaS”
Platform-as-a-Service
develop

“SaaS”
Software-as-a-Service
use

Key benefits vs Key Risks to consider
Cloud services

Traditional IT
- Applications
- Data
- Runtime
- Middleware
- O/S
- Virtualization
- Servers
- Storage
- Network

IaaS
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SaaS
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- Data
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- Storage
- Network
Public or private cloud?

- Small Business
- Education
- Medium Business
- Large companies
- Public Sector (fragmented)
- Public Sector (consolidated)
**How to start?**

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<th>Service</th>
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In summary...

- Virtualization technologies
- Private cloud vs public cloud
- IaaS, PaaS, SaaS,…vs Traditional IT
- Impact on classic outsourcing models
- How to resolve applications and services environments (corporate, departmental and personnel applications)
- Different focus on multinational corporations or SMB (small and medium business)
GRACIAS / THANKS

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